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Vendor

Oracle

Exam Code

1Z0-1026

Full Exam Name

Oracle Pricing Cloud 2018 Implementation Essentials

Certification Name

Oracle Cloud

Technology

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Question: 1

Which three Pricing Architecture components are required for executing the pricing process?

- A. Pricing Segment
- B. Pricing Rules
- C. Service Mapping
- D. Charge Lists
- E. Algorithms
- F. Matrix Classes

Answer: CEF

Question: 2

You are explaining Pricing Segments to a client.

Which three statements describe the true purposes of a pricing segment that you could share with your client?

- A. categorize set of customers
- B. understand customer business motivations
- C. achieve profitability goals
- D. serve as a repository for Price Lists
- E. offer custom pricing solution to customer
- F. define rules that assign a pricing segment to a pricing strategy

Answer: ABE

Question: 3

Your customer wants to change costs based on the quality of products ordered.

What must be configured to achieve this requirement?

- A. Shipping Charge Adjustment
- B. Shipping Tier Adjustment
- C. Cost List Adjustment
- D. Firelight List Adjustment
- E. Quality Based Shipping Charges

Answer: C

Question: 4

Your customer wants to have a price list that determines pricing when transferring between two internal organizations.

Which two algorithms supports this policy?

- A. Process Transfers Pricing Strategy

- B. Price Sales Transitions
- C. Get Sales Pricing Strategy
- D. Price Material Transfers

Answer: A

Question: 5

Which component must a customer use to define adjustments?

- A. Piking Strategy
- B. Pricing Profile
- C. Surcharge Lists
- D. Shipping Charge Lists
- D. Discount Lists

Answer: D

Question: 6

Which two statements are true regarding the relationship between pricing strategies and pricing segments?

- A. You can use different pricing strategies for the same pricing segment.
- B. Every pricing segment can have a different pricing strategy.
- C. Each customer should have a different pricing segment and, therefore, a different pricing strategy.
- D. You can only use one pricing strategy for all pricing segments.
- E. Pricing strategies and pricing segments are not related.

Answer: CD

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